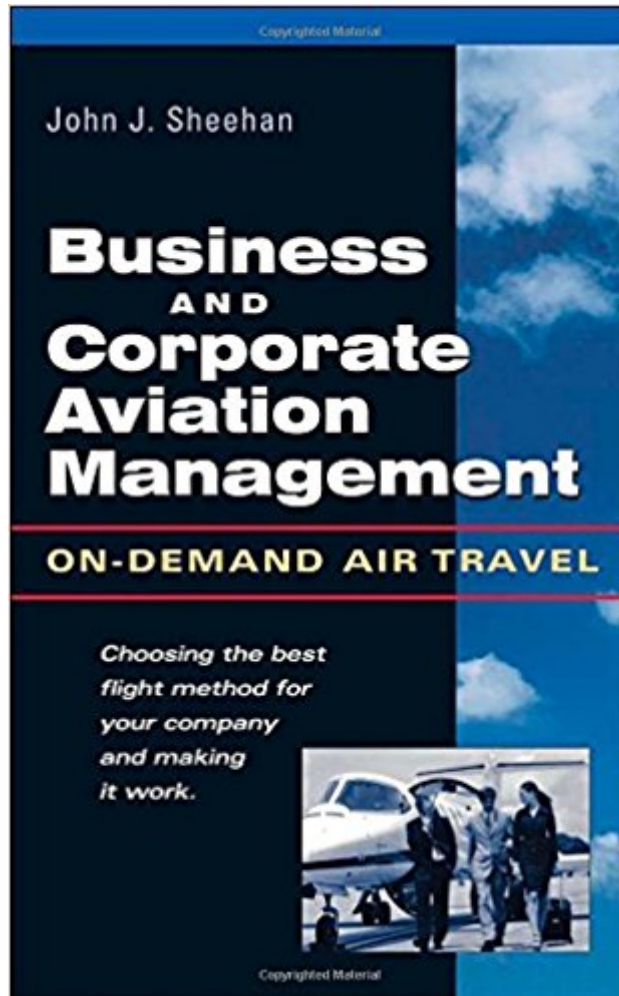


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# Business & Corporate Aviation Management : On Demand Air Travel



## Synopsis

Here is a comprehensive and practical guide to choosing a business aviation model, setting it up, and making it work. The author, who has more than four decades in the aviation industry, skillfully blends business and aviation issues to provide solid decision-making strategies and smart operating practices for the establishment and management of business aircraft. \* Explains methods of evaluating air transportation needs and choosing appropriate means to meeting them \* Provides detailed how-to information for aviation personnel on running a flight department \* Ties all facets of business aviation operation together: business, operations, administration, and financial \* Covers regulatory requirements, policies, scheduling, planning, security, safety, training, and more \* Includes extensive compilation of forms and checklists

## Book Information

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## Customer Reviews

Choosing an on-demand air transportation system for your company and making it work is the main theme in John Sheehan's new book, *Business and Corporate Aviation Management*. Getting started in this complex technical field can prove a bewildering experience for the uninitiated. Once begun, managing an on-demand air transportation operation requires skill and knowledge to continue it successfully. *Business and Corporate Aviation Management* offers executives, managers and flight department personnel a solid background and insights into establishing and running aviation operations. The book provides information on: how companies use aircraft to best advantage: choosing the best aircraft and method of air transportation; establishing, managing and maintaining

all types of on-demand air transportation options; aircraft acquisition, start-up, regulations, scheduling, finances, safety, maintenance and operations; and keeping flight operations safe, legal, effective and efficient. (Business & Commercial Aviation 2003-11-01)

### Choosing an On-Demand Air Transportation System for Your Company and Making it Work

Corporate and charter aircraft bring benefits to businesses that use them effectively and efficiently. Getting started in this complex technical field can prove a bewildering experience for the uninitiated. Once begun, managing an on-demand air transportation operation requires skill and knowledge to continue it successfully. Business and Corporate Aviation Management offers executives, managers and flight department personnel a solid background and insights into establishing and running aviation operations. Written by a highly experienced business aviation consultant, the book provides information on: \* How companies use aircraft to best advantage via: In-house flight departments; Jointly owned aircraft; Owner flown aircraft; Charter aircraft; and Fractional ownership \* Choosing the best aircraft and method of air transportation \* Establishing, managing and maintaining all types of on-demand air transportation options \* Aircraft acquisition, start-up, regulations, scheduling, finances, safety, maintenance and operations \* Keeping flight operations safe, legal, effective and efficient

This book is not written for aviation professionals. If you are a pilot or mechanic you will know 90% of what is in this book. This book is more for people that know very little about aviation and might want to purchase an airplane for their business. It has a few moments of good information, but for the most part it advertises NBAA software and policies. I was looking for something with more details about best practices, methods of regulatory compliance, sample budget reports and tracking. What I got was a book telling me I need to know what best practices are, regulatory compliance is tough and you should have a budget.

This is a good book and is definitely a help in aviation management

It's a great tool for anyone interested in business aviation and to learn about the industry. Very helpful and helpful with excellent details and examples about General Aviation that can be applied or used as reference for your aviation department. Thanks!

This book is turning out to be an excellent source for information as I am getting started in aircraft

management. Unfortunately, the book was poorly edited and the mistakes are like nails on a chalkboard every time I come across one.

book is in great shape not a lot of scribbles or notes. i'm very satisfied...don't know what else to say

The sine qua non of books on this topic; full of essential information and insider knowledge

I had recently moved into the position of Aviation Manager/Chief Pilot of a mid-size, midwestern corporate flight department when I purchased this book. I was looking for a one stop shop to cover the basics of corporate aviation and a resource for studying for the NBAA's Certified Aviation Manager (CAM) Exam. Though I had a solid foundation as a corporate pilot for 15 years, I was very impressed at the content of this book. This book covered very well the administration and operations side of a flight department as well as the technical and facilities side. Also included were great chapters on personnel and leadership components of managing a flight department. Though I did study other sources as well, I credit Business and Corporate Aviation and Management by John J. Sheehan as the primary reason I passed the CAM exam on the first try. This book brings many resources together. As I went through this book, I developed a checklist of things I needed to get working on in my department. Business and Corporate Aviation and Management was surprisingly easy and enjoyable reading, though a little larger print would have been appreciated. All in all, this is an outstanding resource for anyone in corporate or business aviation including charter. And if you aspire to manage a flight department or take the CAM Exam, it's a must read and a must keep on your shelf.

There are a very few books covering the Corporate Aviation Management topic. I had been waiting for some corporate aviation material for a while, because the existent texts were not updated with the new facts and changes of the business aviation since the 9/11 events. I think the author has done a great and serious job putting this information all together. I purchased the book with very high expectations and I must say that I was not disappointed. The contents are well organized and elaborated. The book is written from a realistic perspective with many references to official sources (FAA, NBAA, etc) and other text books. Although not in deep detail, the book covers all the aspects of a corporate flight department, from planning to operation to maintenance to legal issues, making it, I believe, an excellent guide for starters or experienced professionals. I like the book format except for its size and fonts. For this type of book I'd prefer a "letter" size with bigger fonts. For each

important matter there are side bars inserted with checklists, which I think are great. As the author states, this book is a reference guide and should be considered supplementary reading because not all the basics are covered.

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